

## ROYAL OAK MAUSOLEUM

### Price Comparison...Earth Burial vs. Crypt Entombment: SINGLE CRYPT

One of the most common questions asked about mausoleum entombment is..."does it cost more than earth burial?"

While it may appear that the cost of a crypt and entombment is a higher price a comparison of the total costs for each option demonstrates that mausoleum entombment costs are comparable to the total cost associated with an earth burial.

Following are comparisons between in-ground burial and mausoleum entombment. These comparisons are based on an assumption that persons considering mausoleum entombment are seeking to create a traditional, unique and premium form of remembrance for themselves or their family members.

| <u>SINGLE INTERMENT</u>  | <u>* EARTH BURIAL *</u> | <u>** MAUSOLEUM **</u> |                    |
|--------------------------|-------------------------|------------------------|--------------------|
|                          | <u>Single Grave</u>     | <u>Outdoor</u>         | <u>Indoor</u>      |
| Grave / Crypt            | \$ 2,205.00             | \$ 4,815.00            | \$ 5,625.00        |
| Perpetual Care           | 735.00                  | 535.00                 | 625.00             |
| Interment / Entombment   | 675.00                  | 575.00                 | 575.00             |
| Burial Vault: Monticello | 1,585.00                | N/A                    | N/A                |
| Crypt Memorialization    | N/A                     | 890.00                 | 890.00             |
| Upright Monument         | 3,500.00                | N/A                    | N/A                |
| Monument Installation    | 445.00                  | N/A                    | N/A                |
| <b>Total Cost</b>        | <b>\$ 9,145.00</b>      | <b>\$ 6,815.00</b>     | <b>\$ 7,715.00</b> |

| <u>DOUBLE INTERMENT</u>      | <u>* EARTH BURIAL *</u> | <u>** MAUSOLEUM **</u> |  |
|------------------------------|-------------------------|------------------------|--|
|                              | <u>Double Grave</u>     | <u>Companion Crypt</u> |  |
| Grave / Crypt                | \$ 4,410.00             | \$ 8,415.00            |  |
| Perpetual Care               | 1,470.00                | 935.00                 |  |
| Interment / Entombment (2)   | 1,350.00                | 1,150.00               |  |
| Burial Vault: Monticello (2) | 3,170.00                | N/A                    |  |
| Crypt Memorialization (2)    | N/A                     | 1,780.00               |  |
| Upright Monument: Double     | 6,500.00                | N/A                    |  |
| Monument Installation        | 665.00                  | N/A                    |  |
| <b>Total Cost</b>            | <b>\$ 17,565.00</b>     | <b>\$ 12,280.00</b>    |  |

\* **EARTH BURIAL:** Burial lots included in these comparisons represent a lot which permits the placement of a traditional upright monument. Further, the protective, dry and sealed environment of a mausoleum crypt mandates that we include a similar comparison benchmark when quoting earth burial figures; for this purpose we include the price of a basic protective, sealing burial vault for fair comparison.

\*\* **MAUSOLEUM ENTOMBMENT:** Indoor crypt selection is based on a top-level (F) crypt location.